

## **Historic, Archive Document**

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# THE HIDE MARKET

The hide market continues dull and featureless. Tanners are not inclined to do much buying, even at low prices, until they are able to dispose of the large stocks of leather still on hand.

**THE EXPRESS RATES ON GREEN CATTLE HIDES ARE HIGHER** and we suggest you inquire at your express office as to the charges before shipping. If the charges are too high to justify shipping only one or two hides, we suggest you wait until you have at least four or six hides and then ship. We want your hide shipments, but think it best that you send enough hides to justify paying the express charges and insuring yourself of some profit too.

**SALT ALL GREEN HIDES WELL** as soon as they are taken off and again **BEFORE SHIPPING.**

GREEN CATTLE HIDES		Per Pound	HORSE, MULE AND DRY HIDES		Each
Green Salt (No. 1).....	\$	.07 to .06½	Green Horse or Mule No. 1.....	\$	3.75 to \$3.25
Green Salt (No. 2).....		.06 to .05½	Green Horse or Mule No. 2.....		2.75 to 2.25
Green Calf Skins (Fine Haired, Soft Pelts).....		.10 to .09	Green Glue Horse or Mule.....		1.75 to 1.50
Green Calf Skins (Runners).....		.08 to .07	Green Pony.....		1.75 to 1.50
Green Salt Side Branded.....		.05 to .04	Green Colt.....		0.75 to .50
Green Bull.....		.05 to .04	Dry Horse or Mule.....		2.00 to 1.50
Green Glue (Tainted).....		.04 to .03½	Dry Cull Horse or Mule.....		1.50 to 1.00
Fresh or Uncured No. 1.....		.07 to .06½	Dry Fillet.....	ound	\$1.13 to .12
Fresh or Uncured No. 2.....		.06 to .05½	Dry Salted.....	" "	.10 to .09
			Dry Culls.....	" "	.06 to .04

## SHIP US YOUR GOATSKINS AND PELTS TOO

We are large handlers of goats, pelts and lamb skins, also beeswax, tallow--in fact we handle large quantities of ALL goods listed below and have an excellent outlet here for them. You need not wait until you have accumulated a large lot--any of these commodities can be sent by parcel post (except green goatskins or pelts) in small quantities cheaper than by express.

GOATSKINS		Each	SHEEP PELTS		Each
Goat Skins--Extra Large.....	\$	0.50 to 0.40	Sheep Pelts Full Wool.....	\$	.75 to .50
Goat Skins--Large.....		.40 to .30	Lamb Pelts Full Wool.....		.35 to .25
Goat Skins--Medium.....		.30 to .20	Shearlings.....		.15 to .05
Goat Skins--Small.....		.20 to .10	Sheep Pelts, (Dry Stock).....	Per pound	.12 to .09
Kid Goat Skins.....		.10 to .05	MISCELLANEOUS SKINS		Each
BEESWAX, TALLOW & GREASE		Per lb	Hog Hides.....		.40 to .35
Beeswax, Prime.....		.26 to .24	Wild Hog or Javelin Skins.....		.30 to .10
Tallow, Cake.....		.12 to .10	Dog Skins.....		.25 to .10
Tallow, No. 1.....		.09 to .07	Deerskins Dry No. 1.....	Per lb	.30 to .20
Tallow, No. 2.....		.06 to .05	Deerskins Dry No. 2.....	"	.25 to .15
Grease, Country.....		.08 to .03			

**NOTICE--** The prices quoted in this price list are for prompt shipment, and reflect the market at present. We will pay these prices as long as the market justifies. If prices decline we will reduce our prices accordingly, if they advance we will pay the advance. Our prices are quoted less 5% and freight or delivery charges when paid by us. Any special instructions regarding your shipment **MUST ACCOMPANY SAME** -- otherwise we will not be held responsible.

**BE SURE TO NOTIFY US OF ANY CHANGE IN YOUR ADDRESS.**

ST. LOUIS

**FUNSTEN BROS. & CO.**

U. S. A.

# ROOTS, HERBS, BARKS AND LEAVES

## GINSENG

Other Names: — Seng, Five Fingers, Red Berry.

The root has a thick, pale, yellowish, or brownish bark, commonly marked with wrinkles which transverse it. It has a slight aromatic odor, and a bitter sweet taste. The plant is from eight to fifteen inches high, bearing three leaves at the top, which consists of five thin, oval leaflets, pointed at the top and serrated at the base, the three upper ones being larger. The flowers are yellowish green and are produced in a cluster of six to twenty during July and August. Ginseng is rarely found wild in damp places or where stagnant water is near. It is, however, sometimes found very close to running water. Ginseng must not be confused with Wild Parsnip or Parsley which resemble the root somewhat, but the plant is very much different.



## GOLDEN SEAL

Other names: — Yellow Root, Eye Root, Eye Balm, Jaundice Root, Indian Dye, Yellow Puccoon.

Golden Seal has a short, yellow root stalk, which sends up in the early Spring a hairy stem about a foot high, which seems to fork at the top, one branch bearing a large leaf, and the other a smaller one and a flower. A third leaf which is much smaller than the other two and sometimes, is sometimes produced. The leaves are prominently veined and are also to some lobed. The flower is small and of a greenish white color, and appears on a short branch during April and May. This flower is of short duration, about five or six days, and is followed by a head of bright red berries, which, when ripe, contain a number of black shiny, hard seeds, from which the cultivated Seal is grown. Golden Seal grows best in open woodlands where there is good natural drainage, and an abundance of leaf mold.



## BIG MONEY IN RAISING GINSENG AND GOLDEN SEAL

Ginseng and Golden Seal can be successfully cultivated from seed. Send for our book "Ginseng and Other Medicinal Plants," which tells how to grow and collect Ginseng, Golden Seal, and many other plants and roots of value. This book contains three hundred and sixty-seven pages and one hundred illustrations. Price, postpaid.....

\$1.25

## HOW TO DRY AND PREPARE YOUR ROOTS FOR MARKET

All roots, herbs, barks and leaves should be absolutely dry before shipping. If they are packed and shipped green they are apt to heat or mold, and when received in this condition are of little value or worthless. Here is the correct way to prepare roots for the market:

First, wash the dirt from the roots thoroughly. To do this, spread them out on some clean surface and turn a hose on them, or stir them around in a tub of water for a few minutes. Do not let them soak up any more water than is absolutely necessary, because water-logged roots will not dry properly. After washing, spread the roots out loosely in some light, warm and dry place, turning them over every day or so until they are thoroughly dry. An attic or barn loft floor, provided there is a free circulation of air, is a good place to let the roots dry on. Be careful to see that they are not exposed to the direct rays of the sun, although there should be plenty of light. When in doubt about correct name of roots you have collected, before shipping send us a sample for examination and prompt report. We handle all roots of value but only quote those especially wanted. We are now paying the following prices for good average roots.

Per Lb.

Wild Ginseng—Northern.....	7.00 to	6.00
Wild Ginseng—Southern.....	6.50 to	5.50
Transplanted Ginseng.....	6.00 to	3.00
Cultivated Ginseng.....	2.00 to	1.50
Snake.....	.50 to	.45
Black Snake.....	.40 to	.38
Star Root or Grub Root.....	.50 to	.45
Wild Ginger.....	.20 to	.18

Per Lb.

Northern Pink.....	\$0.60 to	.50
Lady Slipper.....	.70 to	.60
Golden Seal.....	4.50 to	4.00
Seneca.....	.60 to	.50
Golden Seal Tops.....	.60 to	.50
May Apple.....	.08 to	.06
Blood Root.....	.14 to	.12
Black Root.....	.15 to	.13

St. Louis, U. S. A.

**FUNSTEN BROS. & CO.**

INTERNATIONAL FUR EXCHANGE

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